

2023 Postal Rates

EFFECTIVE JULY 10, 2023



FIRST CLASS

1 Up to 1 ounce. 2 A letter over 3.5 ounces must go as flat 3 No additional charge for letters up to 3.5 oz.

Per Piece	Automation (Up to 3.5 oz)				Non-Automation		² Each Additional Ounce		Non-Machinable Surcharge
	Mixed AADC	AADC	3 Digit	5 Digit	Single Piece	Presorted	SNGLP	Automated/Presort	(See definitions on right side)
¹ LETTERS	56.1¢	53.7¢	N/A	49.8¢	66.0¢	-	24.0¢	³	40.0¢
¹ FLATS	\$1.234	\$1.098	\$1.037	83.1¢	\$1.35	\$1.27	24.0¢	24.0¢	-
POSTCARDS	38.8¢	37.6¢	N/A	35.5¢	51.0¢	40.4¢	-	-	-

USPS MARKETING MAIL¹ Letters up to 3.5 oz. Flats & Non-Mach. up to 4 oz.

1 Formerly Standard Mail 2 Average Discount. Please contact your mail representative for maximum discount.

Per Piece	Automation (Up to 3.5 oz)				Automation Carrier Route			Non-Automation - Machinable				Non-Machinable (Up to 4 oz)				Standard Drop Ship Discounts Automation		
	Mixed AADC	AADC	3 Digit	5 Digit	Basic ECR	High Density ECR	Saturation ECR	Mixed AADC	AADC	3 Digit	5 Digit	Mixed ADC	ADC	3 Digit	5 Digit	NDC	SCF	DDU (Flat CR Only)
LETTERS	38.1¢	36.1¢	N/A	32.6¢	50.5¢	31.7¢	22.8¢	38.7¢	36.6¢	-	-	\$1.007	91.6¢	85.2¢	70.5¢	2.70¢ ²	3.50¢ ²	-
FLATS	97.6¢	89.3¢	78.6¢	60.9¢	46.7¢	38.9¢	30.0¢	\$1.007	91.6¢	85.2¢	70.5¢	-	-	-	-	7.10¢ ²	9.10¢ ²	10.4¢ ²

NON-PROFIT Letters up to 3.5 oz. Flats & Non-Mach. up to 4 oz.

1 Formerly Standard Mail 2 Average Discount. Please contact your mail representative for maximum discount.

Per Piece	Automation (Up to 3.5 oz)				Automation Carrier Route			Non-Automation - Machinable				Non-Machinable (Up to 4 oz)				Standard Drop Ship Discounts Automation		
	Mixed AADC	AADC	3 Digit	5 Digit	Basic ECR	High Density ECR	Saturation ECR	Mixed AADC	AADC	3 Digit	5 Digit	Mixed ADC	ADC	3 Digit	5 Digit	NDC	SCF	DDU (Flat CR Only)
LETTERS	22.6¢	20.6¢	N/A	17.1¢	35.7¢	16.9¢	14.3¢	23.2¢	20.8¢	-	-	78.2¢	69.1¢	62.7¢	48.0¢	2.70¢ ²	3.50¢ ²	-
FLATS	75.1¢	66.8¢	56.1¢	38.4¢	37.8¢	30.0¢	21.0¢	78.2¢	69.1¢	62.7¢	48.0¢	-	-	-	-	7.10¢ ²	9.10¢ ²	10.4¢ ²

PRINTING SERVICES

- Prepress: Soft and Hard Proofs
- Sheetfed Printing: Up to 6 color + Aqueous Coating
- Envelope Printing: Imprint up to 4 colors, Flat sheets up to 6 colors
- Web Printing: Sheets and Continuous forms up to 10 colors plus UV
- Digital Presses: Sheets and Continuous

DATA PROCESSING

- Digital Color Imaging
- Address Standardization
- Postal Presort
- Merge Purge
- Personalization
- Laser-Simplex/Duplex
- Laser-Sheetfed/Continuous
- MICR
- NCOA
- Intelligent Mail Barcode
- Database Management
- Auto Upload/Download File Processing
- Custom Programming
- Move Update

LETTERSHOP

- Inkjet Addressing
- Lamination
- Stamp Affixing
- Wafer Sealing
- Card Affixing
- Match
- Clean Release
- Post-It Notes
- Bindery
- Hand Assembly
- Labelaire
- Inserting
- Match Mailing
- Vision Match
- Conventional

SURCHARGES

Applies to Marketing

Mail and First-Class letters. The surcharge does NOT apply to First-Class card rate.

FLAT (Becomes a Parcel if...)

- If the piece is rigid (not flexible)
- If the piece is not uniform in thickness (based on regulations)

	Min. Size	Max Size	Min. Thickness	Max Thickness
Letter & Oversized Postcard Mail Piece	3.5" x 5"	6.125" x 11.5"	0.009"	0.25"
Postcard Size Mail Piece	3.5" x 5"	6" x 9"	0.007" [*]	0.016"
Flat	5" x 6"	12" x 15"	0.009"	0.75"
Self Mailer	3.5" x 5"	6" x 10.5"	0.009"	.25"

^{*} Minimum Thickness for up to 4.25"x6" is .007" (7pt), From 4.25"x6" to 6"x9" is .009" (9pt)

LETTER

- If aspect ratio more than 1.3 or less than 2.5 (aspect ratio length divided by height based on address orientation)
- If piece is less than .009" thick
- If delivery address is parallel to the shorter dimension
- Folded self-mailers - if not folded or tabbed to regulations

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