

# 2024 Postal Rates

**NEW RATES!**  
EFFECTIVE JULY 14, 2024



## FIRST CLASS

<sup>1</sup> Up to 1 ounce.    <sup>2</sup> A letter over 3.5 ounces must go as flat    <sup>3</sup> No additional charge for letters up to 3.5 oz.

Per Piece	Automation (Up to 3.5 oz)				Non-Automation		<sup>2</sup> Each Additional Ounce		Non-Machinable Surcharge
	Mixed AADC	AADC	3 Digit	5 Digit	Single Piece	Presorted	SNGLP	Automated/Presort	(See definitions on right side)
<sup>1</sup> LETTERS	62.2¢	59.3¢	N/A	54.5¢	73.0¢	-	28.0¢	<sup>3</sup>	46.0¢
<sup>1</sup> FLATS	\$1.355	\$1.212	\$1.132	87.4¢	\$1.50	\$1.40	27.0¢	27.0¢	-
POSTCARDS	41.9¢	40.6¢	N/A	38.4¢	56.0¢	43.5¢	-	-	-

## USPS MARKETING MAIL <sup>1</sup> Letters up to 3.5 oz. Flats & Non-Mach. up to 4 oz.

Per Piece	Automation (Up to 3.5 oz)				Automation Carrier Route			Non-Automation - Machinable				Standard Drop Ship Discounts Automation		
	Mixed AADC	AADC	3 Digit	5 Digit	Basic ECR	High Density ECR	Saturation ECR	Mixed AADC	AADC	3 Digit	5 Digit	NDC	SCF	DDU (Flat CR Only)
LETTERS	40.2¢	38.0¢	N/A	34.5¢	61.0¢	38.8¢	23.7¢	40.8¢	38.0¢	-	-	2.4¢ <sup>2</sup>	2.7¢ <sup>2</sup>	-
FLATS	\$1.041	97.1¢	86.4¢	68.7¢	50.2¢	41.9¢	29.9¢	\$1.072	98.1¢	91.7¢	77.0¢	6.6¢ <sup>2</sup>	7.0¢ <sup>2</sup>	8.1¢ <sup>2</sup>

<sup>1</sup> Formerly Standard Mail    <sup>2</sup> Average Discount. Please contact your mail representative for maximum discount.

## NON-PROFIT Letters up to 3.5 oz. Flats & Non-Mach. up to 4 oz.

Per Piece	Automation (Up to 3.5 oz)				Automation Carrier Route			Non-Automation - Machinable				Standard Drop Ship Discounts Automation		
	Mixed AADC	AADC	3 Digit	5 Digit	Basic ECR	High Density ECR	Saturation ECR	Mixed AADC	AADC	3 Digit	5 Digit	NDC	SCF	DDU (Flat CR Only)
LETTERS	23.0¢	20.8¢	N/A	17.3¢	44.3¢	17.1¢	14.8¢	23.6¢	20.8¢	-	-	2.4¢ <sup>2</sup>	2.7¢ <sup>2</sup>	-
FLATS	80.5¢	73.5¢	62.8¢	45.1¢	41.9¢	33.6¢	19.6¢	83.6¢	74.5¢	68.1¢	53.4¢	6.6¢ <sup>2</sup>	7.0¢ <sup>2</sup>	8.1¢ <sup>2</sup>

<sup>1</sup> Formerly Standard Mail    <sup>2</sup> Average Discount. Please contact your mail representative for maximum discount.

## PRINTING SERVICES

- Prepress: Soft and Hard Proofs
- Sheetfed Printing: Up to 6 color + Aqueous Coating
- Envelope Printing: Imprint up to 4 colors, Flat sheets up to 6 colors
- Web Printing: Sheets and Continuous forms up to 10 colors plus UV
- Digital Presses: Sheets and Continuous

## DATA PROCESSING

- Digital Color Imaging
- Address Standardization
- Postal Presort
- Merge Purge
- Personalization
- Laser-Simplex/Duplex
- Laser-Sheetfed/Continuous
- MICR
- NCOA
- Intelligent Mail Barcode
- Database Management
- Custom Reporting
- Auto Upload/Download File Processing
- Custom Programming
- Move Update

## LETTERSHP

- Inkjet Addressing
- Lamination
- Stamp Affixing
- Wafer Sealing
- Card Affixing
- Match
- Clean Release
- Post-It Notes
- Bindery
- Hand Assembly
- Labelaire
- Inserting
- Match Mailing
- Vision Match
- Conventional

**SURCHARGES** Applies to Marketing Mail and First-Class letters. The surcharge does NOT apply to First-Class card rate.

## FLAT (Becomes a Parcel if...)

- If the piece is rigid (not flexible)
- If the piece is not uniform in thickness (based on regulations)

	Min. Size	Max Size	Min. Thickness	Max Thickness
Letter & Oversized Postcard Mail Piece	3.5" x 5"	6.125" x 11.5"	0.009"	0.25"
Postcard Size Mail Piece	3.5" x 5"	<b>6" x 9"</b>	0.007"*	0.016"
Flat	5" x 6"	12" x 15"	0.009"	0.75"
Self Mailer	3.5" x 5"	6" x 10.5"	0.009"	.25"

\* Minimum Thickness for up to 4.25"x6" is .007" (7pt). From 4.25"x6" to 6"x9" is .009" (9pt)

## LETTER

- If aspect ratio more than 1.3 or less than 2.5 (aspect ratio length divided by height based on address orientation)
- If piece is less than .009" thick
- If delivery address is parallel to the shorter dimension
- Folded self-mailers - if not folded or tabbed to regulations



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